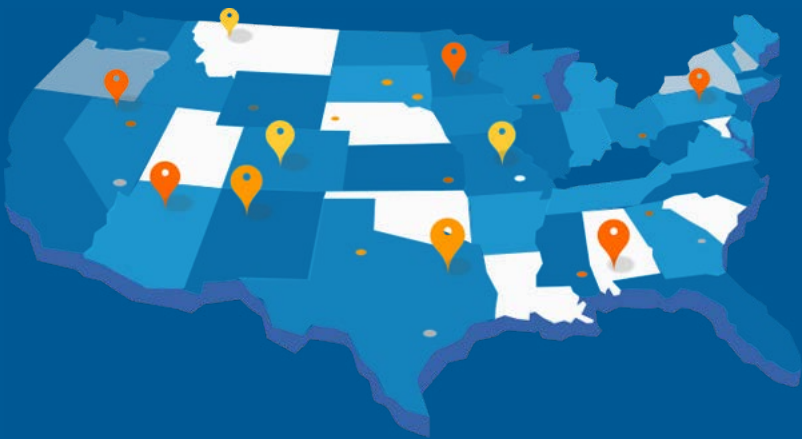




CASE STUDY: LEGAL TALENT SOLUTIONS

Predictable attorney talent for unpredictable environments



The Challenge:

Our client, an AmLaw 50 law firm, was experiencing significant but unpredictable levels of growth in key areas. The impacted practice groups were falling short on internal attorney resources, but were not ready to commit to permanent hires.

The Solution:

Trustpoint built a nationwide plan based on remote, flexible contract attorneys. Once implemented, this resulted in a remote workforce of associate through partner-level attorneys to serve busy practice groups nationally, including: Trademark, Corporate Governance, Corporate Reorganization, Records Information Management, Litigation, eDiscovery, Contracts and Media & Entertainment.

The Value:

- *Business Growth* - Within a short period of time, our client had legal expertise immediately available to expand key practice areas without the commitment or time delay of hiring permanently.
- *Virtual Flexible Bench of Attorneys* – A new model has emerged from which different office locations for this firm may leverage the experience of a team of remote attorneys in key specialty practices, on demand.
- *Loyal Workforce* - The opportunity to support this prestigious firm has resulted in a dedicated team that is eager to produce in return for substantive, cutting-edge work.